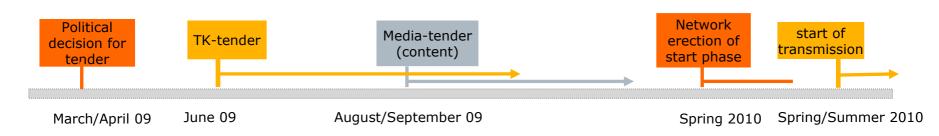


## **Current Situation Germany**

- Public broadcaster applied with one voice for additional funding for digital radio at KEF – high level of commitment, flanked by press releases and statements
- But: agreement between KEF and ARD is still pending and causes delays in decisions on regional level; next meeting between KEF & ARD end of May
- Private broadcasters are split up: Within VPRT (association of bigger broadcasters) a majority seems to be against launch, within APR (association of smaller broadcasters) the majority is at least not working against the relaunch, some are even in favor
- Tender for nationwide digital radio multiplex will be given in summer 2009
- New timeline (expectation):





## **Current Situation Germany**

#### Public Broadcaster:

- ARD and Deutschlandradio showed high commitment
- still no funding by KEF (ARD 30 Mio, DR 12 Mio. € pending)
- KEF: collaboration between private and public broadcasters requested
- ARD wants complete own MUX on regional level
- Deutschlandradio wants 1/3 of national MUX



#### Private Broadcaster:

- 1 Private Broadcaster is more than willing and has good content, but has financial issues
- Majority of big broadcasters are not convinced
- Medium-sized stations are interested, but question of funding also open



Regardless, media authorities forwarded the tender for the national MUX to the BNetzA, who is obliged the publish the tender



# **Expected Utilization of new Digital Radio networks**

#### **National Multiplex:**

- 1/3 utilization by Deutschlandradio
- 2/3 available to private radio
   (10 (?) channels + data)

#### Laenderwide Multiplex

- ARD wants to operate one laender-MUX on their own
- Laenderwide MUX by private radios varies from impossible/difficult/subsidized/most likely
- If ARD considers mixed laender-wide MUX, utilization problems drop significantly

#### Regional/local Multiplex

- No reliable information about local demand available
- Expectation: utilization in metropolitan areas with special offers for local radios should be sufficient





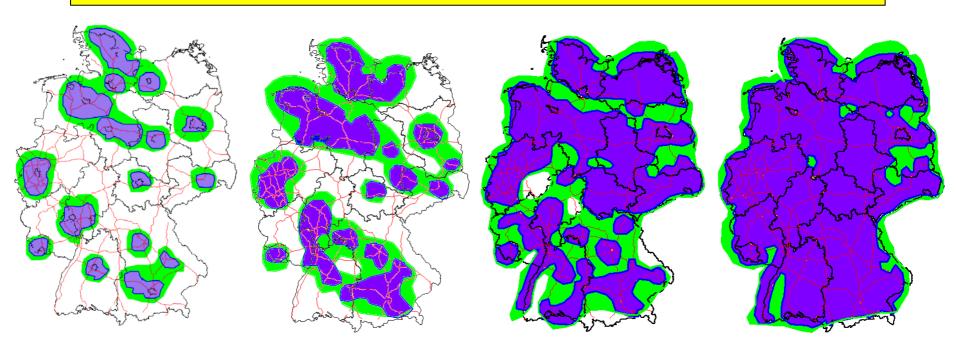






# Roll-out phases 1-4

Have in mind: the existing CH12-DAB-network still covers 75% of the German area!



Startszenario
30 Mio. EW bzw.
40% der Bevökerung
≈ 30-35 Sender

Phase 2 40 Mio. EW bzw. 50% der Bevölkerung ≈ 50 Sender Phase 3
57 Mio.EW bzw.
70% der Bevölkerung
≈ 115 Sender

Phase 4 70 Mio. EW bzw. 85% der Bevölkerung ≈ 170 Sender



# Three action points to secure the Digital Radio introduction in Germany

- 1. Clear political guidance and willingness to force the migration from analogue to digital radio
- 2. A legal and regulatory framework minimizing the economic risks of all players involved and securing the strategic planning.
- 3. Development of a clear European strategy to digitalize radio and by this to secure the allover availability of a unified powerful telematic service distribution platform