

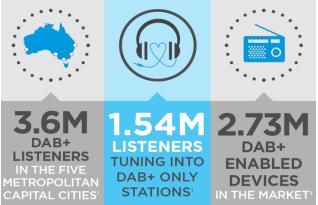


New Content and New Audiences Australia

Joan Warner

Asia Pacific Chair, WorldDAB & CEO Commercial Radio Australia

WorldDAB General Assembly Vienna, 10 November 2016



Govt policy supports innovation

- All of industry approach
- Free spectrum for incumbent broadcasters
- No new entrants for six years
- Broadcasters to own & operate multiplexes
- No restriction on use of spectrum or format







New content opportunities

- Greater spectrum efficiency of DAB+ has created opportunities to create and trial new content
- Three key areas:
 - New digital-only stations
 - Short-term pop-up stations relating to events
 - Broadcast of visuals, scrolling text and website links





New stations – Kinderling Kids



High Fives



La La La by Priscilla Ahn

View High Five >



A Piece of Quiet

View High Five >



Birthday Party by Rockabye Baby

View High Five >



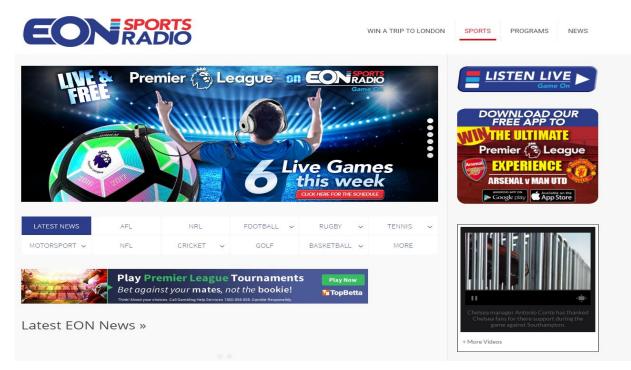
Lemonade by Justin Roberts

View High Five >





New stations – EON Sports Radio







New stations – retailer branded



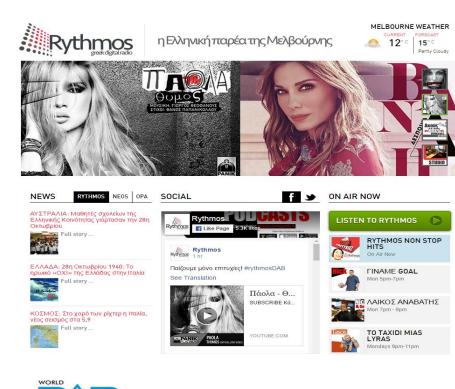








New stations – foreign language

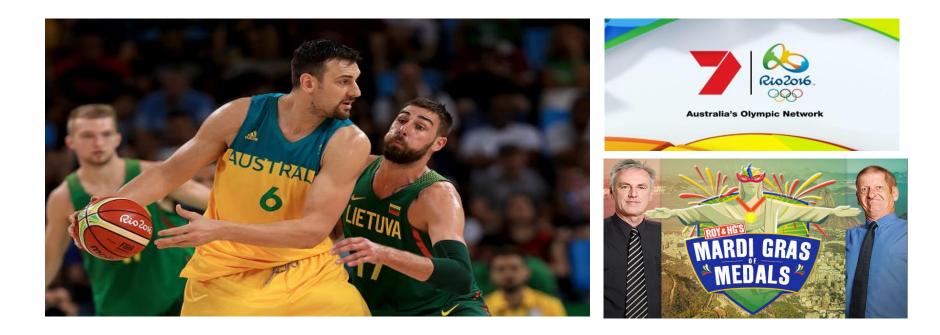








Pop-up stations – 7 Rio Live







Adding visuals and text

 Broadcast visuals and text enriches the audio experience – eg artist images, news and weather updates



Listen, See and Click

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2DAY	2DayFM hit 1041 Sydney's hit music station	\heartsuit
2GB 873am	2GB 873 News talk and sport	\heartsuit
25M	2SM Talk & Sport News talk sport and entertainment	\heartsuit
2UE954	2UE-954 News talk sport and entertainment	\heartsuit
⊙ colesradio [™]	Coles Radio Digital	\heartsuit
	CW Remix Best mix from '80s '90s & now	\heartsuit
	FUN Classic Hits Sydney's new home for classic hits from the '60s' '70s & '80s.	\bigcirc
÷	GorillaDanceHits Dance	\heartsuit
ANTO	News Talk Sport	C







Conclusion

- 30 new digital-only stations in Australia
- Listeners benefit from more choice, more diversity and a richer radio experience
- Open and ongoing commitment from government and industry will see DAB+ flourish
- Broadcasters adopting a more strategic approach to how DAB+ stations complement their overall offering
- Appeal to new audiences and lucrative niche markets
- Trial new formats, brands and stations with relatively low risk BUT commitment required for long-term success



