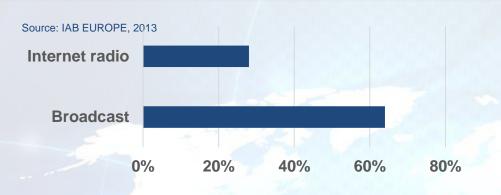


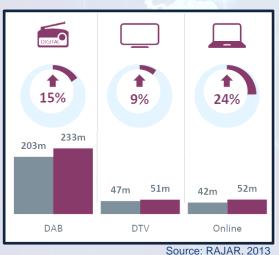


Broadcast Radio Is Still Beating Internet Listening



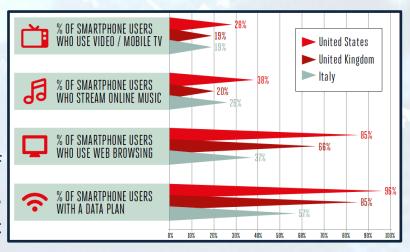
Across Europe only **28%** listen to internet radio compared to **64%** who listen to broadcast radio.

But online listening is increasing



Online audio listening has grown **24%** in the last year.

Up to **38%** of smartphone users stream music



Source: GSMA, 2013



So, OEMs Are Offering Internet Audio











65% of OEMs in Europe offer internet audio apps.





















But embedded connectivity has only









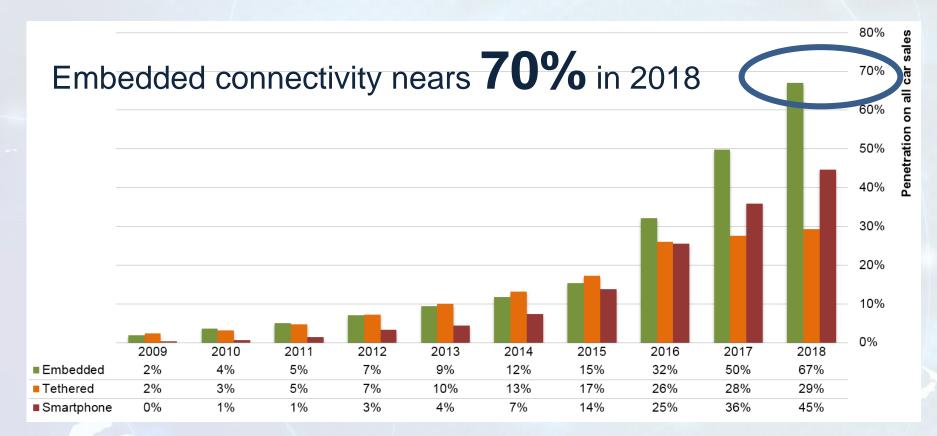


penetration.

10%



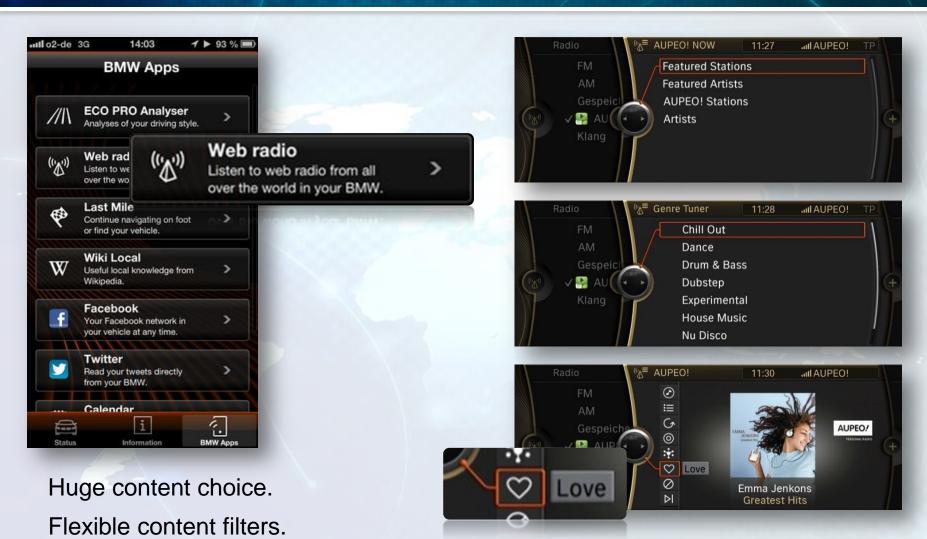
Internet Connectivity In Vehicles Is Growing



Connected Vehicle Forecast - W.Europe. Source: SBD, 2013



Internet Audio: Feedback Channel



Self-learning content based on user feedback

What Does This Mean For In-Vehicle Radio?

Internet radio usage is increasing.

Vehicle connectivity is increasing.

Will internet audio become the preferred source in car?



Problem #1: User Interface







Latest SBD User Interface Benchmarking Study revealed worrying usability statistics:

- 43 Seconds average time taken to navigate to internet audio source.
- **5** Seconds best time.
- 98 Seconds worst time.

Embedded systems tend to have **best** user interface



Problem #2: Who Pays For The Data?



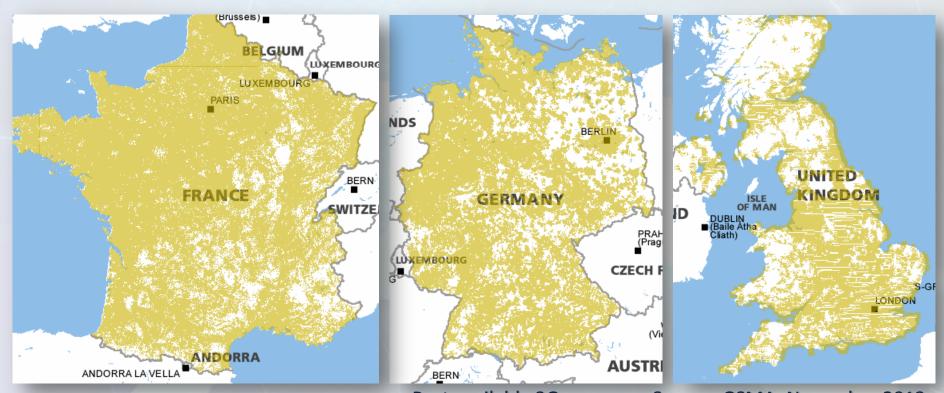
All Data charged to OEM SIM

All Data charged to Customer SIM

Non-whitelist data cross-charged to Customer SIM



Problem #3: Mobile Data Coverage



Best available 3G coverage. Source: GSMA, November 2013

Streaming audio requires constant data coverage.

There are **significant gaps** in coverage.

Download services are **less affected** – eg Music On Demand, traffic, weather, news.



What About Broadcast Digital Data?

OEMs Offering

Connected Traffic &

weather:















mazpa

TOYOTA

OEMs Offering

DAB-TPEG

Traffic & weather:





Although streamed & on-demand audio services are gaining popularity, listening hours are still a fraction of broadcast listening hours.

OEMs are developing connected audio services and will continue to respond to user adoption.

For traffic, weather, news etc, the trend is for OEMs to offer connected data services rather than data receivers.

Fragmented approach to connectivity & user interface for connected audio will keep broadcast audio as the preferred source in-car for the near future.